

Message Text

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TAGS: BTIO, RO

SUBJ: TRADE OPPORTUNITY-NITROGEN PLANT FOR REFINERY

1. 485/01/P0005

2. 92675

3. H. CLARKE

4. 485 ROMANIA

5. Y. GOVERNMENT FOREIGN TRADE ORGANIZATION

6A. REPLY TO--

6B. REMUS IVAN

6C. INDUSTRIALEXPORT, STR. CONSTANTIN MILLE 10, BUCHAREST,
ROMANIA

7. TELEX 011-407; PHONE 13-22-60

8. --

9. 104

9A. BID REQUEST BY ROMANIAN FOREGIN TRADE ORGANIZATION
INDUSTRIALEXPORT

10. DESCRIPTION

9910502-NITROGEN PLANT WITH A CAPACITY OF 550 N. CUBIC

METER/HOUR TO WORK 8000 HOURS/YEARS WITHOUT SHUTDOWN.

GAS COMPOSITION: NITROGEN PLUS NOBLE GASES MINIMUM 99.6

VOLUME PERCENTS: CARBON DIOXIDE MAXIMUM 20 PPM; CARBON

MONOXIDE MAXIMUM 20 PPM; CHLORIDE MAXIMUM 20 PPM; OTHER CARBON

COMPOUNDS MAXIMUM 5 PPM; HYDROGEN MAXIMUM 20 PPM; WATER 5

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PPM; OXYGEN REMAINDER. COMPRESSED NITROGEN SUPPLY PRESSURE: 50

N. CUBIC METER/HOUR-BARREL; 400 N. CUBIC METER/HOUR-0.5 BARREL; 100 N. METER/HOUR-75 BARREL. COOLING WATER PRESSURE: MAXIMUM 7/BAR. REL.; INLET TEMPERATURE: 30 GRADE C; OUTLET TEMPERATURE: 38 GRADE C; RETURN PIPE PRESSURE; MAXIMUM 3 BAR. REL. REQUIRED DRIVERS ARE INDUCTION MOTORS: MOTORS UP TO 132 KILOWATTS SHALL BE RATED 380 VOLTS; MOTORS WITH MORE THAN 132 KILOWATTS SHALL BE RATED 6000 VOLTS. OTHER REQUIREMENTS: NITROGEN SHALL BE PRODUCED BY LIQUEFYING AND FRACTIONATING LIQUID AIR. THE UNIT SHALL SIMULTANEOUSLY PRODUCE OXYGEN WITH 99 PERCENT PURITY. INDUSTRIALEXPORT EXPECTS CONCRETE OFFERS FOR THE NITROGEN PLANT (INCLUDING THE NECESSARY COMPRESSORS) FROM INTERESTED AMERICAN COMPANIES IN EARLY OCTOBER.

11. BACKGROUND: FTO INDUSTRIALEXPORT HAS SIGNED A CONTRACT WITH SYRIA TO BUILD A 6 MILLION TON PETROLEUM REFINERY IN BANIAS (NORTHERN SYRIA) UNDER AMERICAN UOP LICENSE. IN ADDITION TO EQUIPMENT AND MACHINERY MANUFACTURED IN ROMANIA INDUSTRIALEXPORT WILL IMPORT COMPLEMENTARY MACHINERY INCLUDING COMPRESSORS, MIXERS, ELECTRIC HEATERS, FILTERS, DUST COLLECTORS, SEPARATORS, PURIFICATION UNITS AND DRYERS. THE ESTIMATED VALUE OF THESE IMPORTS IS 30 TO 40 MILLION DOLLARS. THE REFINERY IS SUPPOSED TO GO ON STREAM IN 1977. THE IMPORTS WILL BE MADE STARTING WITH THE FOURTH QUARTER OF 1975 UNTIL THE FIRST QUARTER OF 1977. THE ROMANIAN-SYRIAN CONTRACT ANTICIPATES THAT THE REFINERY WILL BE ENLARGED AFTER 1977, WHICH WOULD GIVE AMERICAN COMPANIES FURTHER SALE OPPORTUNITIES. BARNES

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